CONNECTICUT STUDENT LOAN FOUNDATION



MINUTES OF THE BOARD OF DIRECTORS

October 26, 2011

A meeting of the Connecticut Student Loan Foundation's Board of Directors was held on Wednesday, October 26, 2011 at 2:00 p.m., at the office of the Connecticut Board of Regents for Higher Education, 39 Woodland Street, Hartford, Connecticut 06105.

Members Present in Person:

Michael P. Meotti (designee of Dr. Robert Kennedy, Interim President of the Connecticut Board of Regents for Higher Education) Chairman of the Board, Sarah K. Sanders (designee of Denise Nappier, State Treasurer) Vice-Chairman and Lewis J. Robinson, Esquire (Chairman of the Connecticut Board of Regents for Higher Education).

Members Absent:

None

Other Attendees:

Nancy A. D. Hancock, Esquire – Pullman & Comley, LLC Jeff E. Jackson – Ramirez & Co., Inc. Darlene H. Dimitrijevs – Education Solution Partners, LLC Randall M. Behm – Education Solution Partners, LLC

I. <u>Call to Order:</u>

Mr. Meotti called the meeting to order at 2:10 p.m with a quorum of Mr. Meotti and Mr. Robinson present.

II. Introduction of New Board Member:

Mr. Meotti introduced Mr. Lewis Robinson, Esquire, Chairman of the Connecticut Board of Regents for Higher Education, as the newest member of the Board of Directors of CSLF.

III. <u>Proposed Tender Offer:</u>

Mr. Behm introduced the proposal to conduct a tender offer using cash inside the trust estate to repurchase outstanding bonds at a discount from par value. He reviewed the similar transactions that

CSLF has conducted in the past, noting that the amount of the discount has continually declined. Mr. Behm also provided a document indicating the "owner of record" for each of the bond series. It was noted that the actual owners could be different than those listed if any of the owners of record had sold some or all of their position in the bonds.

Ms. Sanders joined the meeting at this point – 2:17 p.m.

Mr. Jackson provided an overview of the current available cash within the trust estate and possible uses for those funds. His presentation outlined several options including a par buyback under the terms of the existing indenture, refinancing the portfolio with LIBOR based floating notes, or conducting a tender offer. He noted that the CSLF trust was in a strong position with a lot of equity relative to other transactions. Investors like the CSLF trust because of this strong position and the lack of alternative investments with similar strength. Unfortunately this contributes to the decline in the discounts provided through the historical bond repurchases.

[REDACTED]

After discussion of the various options for using the funds contained within the trust estate, Mr. Robinson made a motion to approve the resolution contained in Attachment A to these minutes. Ms. Sanders seconded the motion. The motion passed unanimously.

IV. <u>Approval of Minutes:</u>

A motion was made by Ms. Sanders and seconded by Mr. Meotti that the Board of Directors of the Connecticut Student Loan Foundation approves the minutes of July 27, 2011 as presented. The motion passed unanimously.

V. <u>Financial Report:</u>

Ms. Dimitrijevs presented the balance sheet, income statement and the non-trust cash flow statement of CSLF for the fiscal year ended September 30, 2011.

Within the balance sheet Ms. Dimitrijevs reported that the net assets total just over \$35.6 million and that all three categories of net assets (Unrestricted, Restricted-Non Trust and Restricted-Trust) exceeded their budgeted amounts. All of the major variances in the balance sheet are the result of two unbudgeted items – the \$60 million tender offer in June and the positive results from the ECMC contract. Ms. Dimitrijevs noted that the financials included accruals for the last quarter for both the settlement with the U.S. Department of Education and the anticipated income from ECMC. Using the accrual amount for the U.S. Department of Education, the current parity ratio for the trust is 104.06%.

Ms. Dimitrijevs reported that CSLF had net income of \$9,253,452 for the fiscal year ended September 30, 2011. This was \$8,448,148 higher than the budget. The primary differences were the Gain on Redemption (\$3,163,000) and Collection Retention from ECMC (\$3,258,338) which were not budgeted and therefore represent increased income for CSLF, as well as the variance in net interest income (\$3,110,935). Offsetting this was the amortization of the Bond Discount and Debt Issuance Costs (\$773,613), which have been returned to the books of CSLF after having been initially written off in September 2010.

Ms. Dimitrijevs noted that the external auditors for CSLF, Whittlesey and Hadley, would be conducted their site audit for the 2010-11 fiscal year at the offices of ESP next week. It is the intention of the external auditors to complete their review in time to present the audited financials and all federal and state income tax forms at the January 2012 Board Meeting.

Ms. Dimitrijevs proposed that CSLF plan to rebid the audit function in January following the audited financials being presented to the Board of Directors. The bidding may involve two parts, one covering the non-profit organization and the trust, and the other covering the requirements of the U.S. Department of Education.

Ms. Dimitrijevs also presented the non-trust cash flow statement for CSLF. While there are monthly variations, on average approximately \$76,000 was added to the unrestricted cash balance each month of the fourth quarter of fiscal year 2011. She also noted that while CSLF is accruing income for the collection retention at ECMC, the payment from ECMC only occurs once a year in November. As such there has been no cash activity in this restricted account during the past three months.

Mr. Behm then reported on the funds management within the trust estate versus the CSLF policy targets. He noted that the Senior Parity ratio, at 118.81%, continues to be below the target of 121.00%. If the tender offer approved earlier in the meeting is successful, the Senior Parity Ratio will return to the targeted level. He also noted that the 2% Cash & Cash Equivalent minimum amounts to approximately \$12 million in cash within the trust. Finally, Mr. Behm noted that the Parity Ratio, at 4.06%, now exceeds the release policy established by the Board. The general consensus was to not release funds from the trust at this time.

VI. <u>Not-For-Profit Servicer Proposal:</u>

Mr. Behm discussed an analysis for CSLF to participate in the Not-For-Profit Servicer program for Direct Education Loans made by the U.S. Department of Education (U.S. DOE). This program, authorized by the Health Care and Education Reconciliation Act of 2010, allows certain Not-For-Profit entities to each service 100,000 accounts for the U.S. DOE plus additional allocations of accounts in the future based upon servicing levels that are achieved. CSLF qualifies as one of the entities eligible for this program. As of the meeting date 28 entities had been approved by the U.S. DOE.

Mr. Behm reviewed two proposals received by CSLF, one from EdFinancial and the other by Campus Partners, to provide third-party servicing of the accounts that would be assigned to CSLF. Under both proposals the day-to-day work of servicing the accounts (i.e. loan accounting, payment processing, customer service, collections, etc...) would be handled by the third-party. However, the proposals are very different in their organizational structures. EdFinancial utilizes a team concept where various Not-For-Profit entities work together as a single team in their relationship with the DOE. Campus Partners' proposal has each Not-For-Profit as a separate relationship with the DOE, with Campus Partners serving as the backroom processor for the Not-For-Profit.

These differences in the two proposals have significant impacts on the implementation timeframe and the net financials to CSLF. The EdFinancial proposal could be implemented in 2012, would provide \$700,000 of net income the first year and approximately \$137,000-\$200,000 in net income per year

through 2016. The Campus Partners program would be implemented in 2013, would provide net income of \$800,000 the first year and \$170,000- \$1,259,000 per year thereafter.

There was extensive discussion surrounding the various aspects of both proposals, how such a program fits within the mission of CSLF and the possible uses for the funds that would be generated by the Not-For-Profit servicer program.

Mr. Behm noted that both proposals were not contemplated under the current management agreement that CSLF has with ESP. Within the analysis of each of the two proposals Mr. Behm also provided a description of the work product and compensation of ESP.

Mr. Behm and Ms. Dimitrijevs asked to be excused from the meeting at this point – 4:05 p.m.

After further discussion of the Not-For-Profit Servicer program, Ms. Sanders made a motion to approve the resolution contained in Attachment B to these minutes. Mr. Robinson seconded the motion. The motion passed unanimously.

Mr. Behm and Ms. Dimitrijevs rejoined the meeting at this point – 4:21 p.m.

VII. <u>Public Purpose Programs:</u>

Mr. Meotti indicated that he would like to use a portion of the next CSLF Board meeting to discuss potential public purpose uses for some of the funds available to CSLF. Depending on the nature and extent of the proposed programs it may be necessary to conduct a separate meeting for such a purpose.

Mr. Meotti informed the Board that Connecticut's proposal for a National Governor's Association Center's Grant in the amount of \$25,000 was approved. That proposal called for CSLF to administer the receipt and payment of the funds.

VIII. Sallie Mae Servicing

Mr. Behm reviewed the current status of the Sallie Mae serviced portfolio. Sallie Mae currently services 3,776 loans totaling \$16.6 million. Nearly all of these loans are for students who attended traditional 4-year schools. Just over \$10 million of the loans are in active repayment. The portfolio is performing well and there are no major issues. Mr. Behm described the small nature of this portfolio as more of a "nuisance" than a problem. Transferring this small portfolio to EdFinancial would require a deconversion payment of [REDACTED], an amount that would not be financially recouped over time. Mr. Behm indicated that ESP will have discussions with Sallie Mae to see if they would like to purchase the portfolio (at a price that allows CSLF to receive par value after the contractual payment to ESP for the sale of some of the loans) or be willing to waive the deconversion fee. Sallie Mae may also see this small portfolio as a "nuisance" and be willing to compromise.

IX. <u>Executive Session:</u>

Mr. Meotti asked if any Board members had a need for an Executive Session. No Board members indicated a need for an Executive Session.

X. <u>Adjournment</u>

Mr. Meotti then asked whether there was any other business properly brought before the Board, and there was none. Mr. Meotti requested a motion for adjournment.

Mr. Robinson moved that the meeting be adjourned, Ms. Sanders seconded the motion and it was unanimously passed at 4:28 p.m.

Respectfully Submitted for the Board of Directors by:

Michael P. Meotti, Chairman

and

Sarah K. Sanders, Vice Chairman

ATTACHMENT A

CONNECTICUT STUDENT LOAN FOUNDATION RESOLUTION PROPOSED FOR ADOPTION

OCTOBER 26, 2011

RESOLUTION AUTHORIZING THE IMPLEMENTATION OF AN INVITATION TO OFFER BONDS TO REDUCE THE OUTSTANDING PRINCIPAL AMOUNT OF STUDENT LOAN REVENUE BONDS AS AUCTION RATE CERTIFICATES

WHEREAS, the Connecticut Student Loan Foundation (the "Corporation") is a nonprofit corporation established and created under the provisions of Chapter 187a of the Connecticut General Statutes, as amended (the "State Authorizing Act"); and

WHEREAS, the statutory purposes of the Corporation include lending money and acquiring loans made to persons to assist them in meeting the expenses of education upon such terms and conditions as the members of the board of directors of the Corporation (the "Board") may prescribe ("Loans") and providing appropriate services incident to the administration of programs established to improve educational opportunities; and

WHEREAS, the State Authorizing Act provides that the Corporation is authorized to issue its bonds, notes or other obligations ("Obligations") in such principal amounts as in the opinion of the Corporation shall be necessary to provide sufficient funds for carrying out such purposes with respect to Loans including the payment, funding or refunding of any Obligations issued by it, the establishment of reserves and all other expenditures of the Corporation incident to, and necessary or convenient to carry out, such purposes; and

WHEREAS, the State Authorizing Act provides that the Corporation shall have the power to purchase Obligations out of any funds available therefor and, subject to and in accordance with any applicable agreements with the holders thereof, to hold, cancel or resell such Obligations; and

WHEREAS, the Corporation has heretofore issued its Student Loan Revenue Bonds Senior Series 2004A-1, Senior Series 2004A-2, Senior Series 2004A-3, Senior Series 2004A-5, Senior Series 2004A-6, Senior Series 2004A-7, Subordinate Series 2004B, Senior Series 2006A-1, Senior Series 2006A-2, Subordinate Series 2006B, Senior Series 2007A-1 and Senior Series 2007A-3 (each a "Series of Bonds" and, collectively, the "Bonds") pursuant to an indenture of trust dated as of October 1, 2004, as amended by a First Supplemental Indenture dated as of October 1, 2004, a Second Supplemental Indenture dated as of July 1, 2006, a Third Supplemental Indenture dated as of July 1, 2007, a Fourth Supplemental Indenture dated as of December 1, 2007, a Fifth Supplemental Indenture dated as of December 28, 2007 and a Sixth Supplemental Indenture dated as of January 23, 2008 (as so amended and supplemented, the "Indentures"; capitalized terms used but not defined herein are used, respectively, in connection with each Series of Bonds as defined for purposes of the Indentures applicable to such Series); and WHEREAS, each Series of Bonds was issued as auction rate certificates; and

WHEREAS, the market for auction rate certificates, the market for Loans and the yield upon Loans have all changed dramatically since the date of issuance of the Bonds; and

WHEREAS, there has been presented to this meeting draft forms of: (i) an Invitation to Offer Bonds (the "Invitation") to be circulated to Bondholders with respect to a public invitation by the Corporation to purchase Bonds (the "Public Invitation"); and (ii) a Depository Agreement to be entered into by the Foundation and The Bank of New York Mellon Trust Company, N.A., (the "Depository Agreement") as Dissemination Agent, Paying Agent and Tender Agent in connection with the Public Invitation; and;

WHEREAS, the members of the Board of Directors of the Corporation find it is advisable to authorize either of the Chairman of the Board and the Vice Chairman of the Board, (each, an "Authorized Officer" and, collectively, the "Authorized Officers"), acting singly, to approve the final form of the Invitation and of the Depository Agreement, the distribution of the Invitation and the purchase of Bonds pursuant thereto in order to effect a reduction in the principal amount of Bonds outstanding as auction rate certificates, utilizing [REDACTED] funds that are currently available under the Indenture, or that are expected to become available under the Indenture ("Available Indenture Funds");

NOW THEREFORE, BE IT RESOLVED by the Members of the Board of Directors of the Connecticut Student Loan Corporation as follows:

Section 1. The application of [REDACTED] Available Indenture Funds to the purchase of Bonds pursuant to a Public Invitation is hereby approved. All actions heretofore taken by the Authorized Officers or by Education Solutions Partners, LLC on behalf of the Corporation preliminary to such a Public Invitation are hereby ratified and approved.

Section 2. The retention of Samuel A. Ramirez & Co., as Dealer Manager, and of The Bank of New York Mellon Trust Company, N.A., as Dissemination Agent, Paying Agent and Tender Agent, for such Public Invitation is hereby approved.

Section 3. Each of the Invitation and the Depository Agreement is hereby approved in substantially the form presented to this meeting with, however, such additions, deletions and other changes as may be approved by an Authorized Officer: (i) with respect to the Invitation, (x) to cause the Invitation to not contain an untrue statement of a material fact or to omit to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading and (y) to be in the best interests of the Corporation, consistent with the intent of this Resolution; and (ii) with respect to the Depository Agreement, to be in the best interest of the Corporation, consistent with such intent.

Section 4. Each of the Authorized Officers, acting singly, is authorized to execute and deliver the Depositary Agreement (if required by the Dissemination Agent, Paying Agent and Tender Agent), to execute and approve distribution of the Invitation and to take all such other actions to implement the Public Invitation and purchase, as either of such Authorized Officers may deem to be necessary and appropriate, to effect a reduction in the principal amount of the Bonds outstanding as auction rate certificates, using [REDACTED] Available Indenture Funds for such reduction (provided, that the aggregate principal amount of Bonds so retired and accrued interest thereon exceeds the aggregate amount of such funds used for such reduction); provided, that any such reduction shall be implemented in accordance with the applicable provisions of the Indentures.

Section 5. Each of the Authorized Officers is further authorized to determine the specific allocation of funds to purchase Bonds and the timing, pricing and other terms of any purchase of Bonds pursuant to the Public Invitation; subject, however, to the requirements of Section 4 of this Resolution.

Section 6. Each of the Authorized Officers is hereby authorized to take all such action to effect the Public Invitation and purchase, or of any contractual obligation of the Corporation relative thereto, as he or she may, in his or her sole discretion, deem necessary or beneficial to the Corporation.

Section 7. Each of the Authorized Officers is hereby further authorized to do all acts and things and to execute, deliver, file and record all documents, instruments, contracts, deeds, assignments and other documents as he or she may, in his or her sole discretion, deem necessary, required or convenient to carry out the actions authorized by this Resolution.

Section 8. The Corporation shall, to the fullest extent allowed by law, indemnify the members of the Board and all officers and employees of the Corporation with respect to all actions taken pursuant to this Resolution, including without limitation the implementation of the Public Invitation and purchase, and with respect to any contractual obligations entered into by or on behalf of the Corporation in connection therewith, and shall, to the full extent consistent with applicable law, undertake the defense of, or provide for the costs of defending, any such person in connection with any actions arising with respect thereto.

Section 9. All approvals and determinations delegated to any of the Authorized Officers pursuant to this Resolution may be made upon the advice of counsel, of the Dealer Manager or of the Dissemination Agent, Paying Agent and Tender Agent and may be based upon consideration of non-monetary as well as monetary terms and conditions. Any such approval or determination shall be conclusively established by the execution and delivery by an Authorized Officer of the document or documents affected thereby.

Section 10. This Resolution shall take effect immediately.

Adopted: October 26, 2011

ATTACHMENT B

CONNECTICUT STUDENT LOAN FOUNDATION

Preamble and Resolutions Proposed for Adoption

by Board of Directors

Re: Department of Education Servicing Contract

October 26, 2011

WHEREAS, the Health Care and Education Reconciliation Act of 2010 (HCERA), Pub. L. 111-152, requires the United States Department of Education (the "Department") to allocate to each eligible and qualified not-for-profit servicer the servicing rights for the loan accounts of 100,000 federal direct student loans made by the Department, under the not-for-profit servicer requirements set forth in Solicitation Number NFP-RFP-2010 (the "Federal Program"); and

WHEREAS, the Connecticut Student Loan Foundation (the "Foundation") believes that it constitutes such an eligible and qualified not-for-profit servicer, as defined in Title IV, Part D, Section 456(c) of the Higher Education Act of 1965, as amended and in effect (the "HEA"); and

WHEREAS, the Foundation has received a proposal from Educational Loan Servicing, LLC, a Delaware limited liability company doing business as "Campus Partners", pursuant to which Campus Partners has offered to serve as a vendor providing a platform and servicing functionality sufficient to meet the Department's servicing requirements set forth in Solicitation Number NFP-RFP-2010;

NOW, THEREFORE, BE IT

RESOLVED, that it is in the Foundation's best interests and the fulfillment of the Foundation's mission and purpose to improve educational opportunity and promote the repayment of loans, for the Foundation to apply to the Department to serve as a not-for-profit servicer of direct loans described in Title IV, Part D, of the HEA; and be it further

RESOLVED, that, after due consideration of the terms and conditions of proposals made by Campus Partners and other third party vendors offering to provide a platform and servicing functionality sufficient to meet the Department's servicing requirements set forth in Solicitation Number NFP-RFP-2010 (the "Services"), it is in the Foundation's best interests to pursue entering into and negotiate the terms of definitive agreements with Campus Partners for the Services based on such terms as are proposed in an offering term sheet dated August 1, 2011 (the "Offering Term Sheet"), substantially in the form attached to and hereby incorporated into these resolutions as **Exhibit A**; and be it further

RESOLVED, that the two managers of Education Solution Partners, LLC ("ESP"), acting together after consultation with either one of the Chair of the Board or the Vice Chair of the Board of Directors of the Foundation and with counsel for the Foundation, be, and they hereby are, authorized to negotiate the terms of such definitive agreements with Campus Partners with respect to the Services in accordance with the terms of the Offering Term Sheet (the "Definitive Agreements"), subject to the approval of either one of the Chair of the Board or the Vice Chair of the Board of Directors of the Foundation; and be it further

RESOLVED, that either one of the Chair of the Board or the Vice Chair of the Board of Directors of the Foundation be, and each of them hereby is, acting singly, authorized, empowered and directed to execute and deliver the Definitive Agreements, subject, however, to such changes as he or she may determine necessary and appropriate, his or her determination to be exclusively evidenced by his or her execution and delivery of the Definitive Agreements in definitive form; and be it further

RESOLVED, that the two managers of ESP, acting together after consultation with either one of the Chair of the Board or the Vice Chair of the Board of Directors of the Foundation, and counsel for the Foundation, be, and they hereby are, authorized to apply to the Department on behalf of and in the name of the Foundation for the Foundation to participate in the Federal Program, executing and delivering such application in their capacity as Administrative Agent for the Foundation; and be it further

RESOLVED, that either one of the Chair of the Board or the Vice Chair of the Board of Directors of the Foundation be, and each of them hereby is, acting singly, authorized, empowered and directed to negotiate, execute and deliver an agreement with ESP for ESP to implement and manage the Foundation's compliance with its obligations under the Definitive

Agreements and under the Federal Program, in its capacity as the Administrative Agent for CSLF; and be it further

RESOLVED, that without limiting the generality of the preceding resolutions, each of the Chair of the Board or the Vice Chair of the Board of Directors of the Foundation, acting singly, be, and they hereby are, and each of them hereby is, authorized and empowered to execute and deliver, or to cause to be executed and delivered, all such agreements, undertakings, commitments, consents, waivers, assignments, certificates and other documents or papers as such Chair or Vice Chair shall determine to be necessary, desirable or appropriate in order to facilitate the Foundation's application to participate in the Federal Program and the performance of its obligations contemplated by the Definitive Agreements; and be it further

RESOLVED, that all acts taken before the date hereof by ESP and the Chair of the Board of the Foundation in connection with the Federal Program be, and they hereby are, and each of them hereby is, ratified, confirmed and adopted to the same effect as if such actions had been authorized by the Board of Directors before the date on which any such action was taken; and be it further

RESOLVED, that the proper officers of the Foundation be, and they hereby are, and each of such officers hereby is, authorized and directed, for and on behalf of the Foundation, to take or cause to be taken all such other or further action that, in the judgment of such officers, may be necessary or suitable to effectuate the terms and purposes of this and the preceding resolutions.

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ATTACHMENT B EXHIBIT A

Core System and Services Preliminary Offering Term Sheet

This Term Sheet summarizes the SAFRA Federal Student Loan Servicing activities to be provided by Campus Partners and its strategic partners based on requirements set forth in Federal Student Aid's NFP-RFP-2010, as amended through December 2010. These requirements include servicing of Direct Loans, Federal Family Education Loans, and Federal Insured Student Loans.

This Term Sheet is subject to modification based on detailed federal requirements provided to each Not-for-Profit (NFP) organization as part of its Federal Student Aid (FSA) Memo of Understanding (MOU).

Service Category	Description of Services Provided by Campus Partners
Project Initiation Support	Campus Partners guides NFP organizations through the Federal contracting process by providing proposal and pricing development services, and supporting communications with FSA, including contract negotiations. We also assess NFP compliance with NIST/FISMA standards, and provide systems and back office operations for integration, as applicable.
Bid and Proposal Support	 Proposal planning seminar to explain the proposal development process and tools Assigned Proposal Advisor to facilitate proposal development and submission Proposal templates and prepared submission outline Proposal content advisory input in areas such as: Security and internal controls Technical system descriptions and diagrams Explanation of FSA interfaces Customer/borrower operations Accounting and reporting Project management and work breakdown structure (WBS) development Pricing Proposal formatting and file preparation for delivery Advising on post-submission negotiations with FSA to complete contract award

Service Category	Description of Services Provided by Campus Partners
Campus Partners Advisory Council	Campus Partners will implement an Advisory Council to engage partner organizations in sharing lessons learned and best practices.
Audit & Compliance Support	Campus Partners will help our partners meet FSA compliance requirements by providing:
	 Templates and standards to support internal control documentation compliant with OMB A-123 guidelines Draft procedures to support the three federally-mandated annual audits (financial, security and internal controls)
System Services	Campus Partners will develop a comprehensive federal loan and NIST/FISMA -compliant IT operation and will handle all borrower related transactions and inquiries as the designated provider of customer service operations:
	Service FFEL, FISL and Direct Loan types:
	 Subsidized and Unsubsidized (Stafford) Loans TEACH grants converted to Unsubsidized Direct Loans SLS Loans Graduate and parent PLUS Loans Subsidized, Unsubsidized and PLUS Consolidation Loans
	Inbound and Outbound Transmissions
	 Inbound and outbound COD interface transmissions 120 day payments reporting Loan transfers receipts Forgiveness and cancellation write-offs Direct Loan Consolidation certifications Direct Loan Consolidation payoffs New Direct Loan bookings and adjustments (at FSA's discretion) Daily and monthly reconciliation Inbound and outbound inter-servicer transfer file transmissions for loan data and back up documentation images with image storage for retrieval, as needed, and reconciliation services Inbound and outbound DMCS transfer transmission with reconciliation services Inbound and outbound CDDTS/TPD interface transfer transmission reconciliation services Payment Transmissions FSA lockbox payments and non-sufficient funds (NSF), including payments from third party aggregators Pay.Gov payments IPAC payments

Service Category	Description of Services Provided by Campus Partners
	✤Interfaces
	 National Student Loan Data System (NSLDS) National Student Clearinghouse
	Correspondence and Communication
	 Branded and automated borrower correspondence Electronic and print correspondence options for borrowers
	 On-demand borrower correspondence from a letter library for timely and consistent standard correspondence and specialized letters on topics such as alternate repayment plans Branded Web site for borrower account self service
	Repayment Plans
System Services (Continued)	 Multiple plans governed by loan type and date on which loans entered repayment: Income Contingent Repayment plans Income Based Repayment plans Graduated plans Extended plans Alternative plans Standard plans
	Direct Loan Benefits Qualification, Tracking and Delivery
	 Public Service Forgiveness Interest Rate rebates/reductions
	 Federal IT-Compliant Back Up and Recovery Services Technical advisory support for Campus Partners network and telephony connectivity
Operations Services	Campus Partners supports partner operations through services delivered centrally as well as directly at partner sites.
Account Representative	 Post-award contract advisory service FSA site visit management Requirements and regulation
Financial Operations	Campus Partners provides operations compliant with Federal laws, regulations, policies and authoritative guidance such as the following: Federal Financial Management Improvement Act (FFMIA); Federal Managers' Financial Integrity Act (FMFIA): CFP Act; Government Performance and Results Act (GPRA); GAO's Green Book, OMB circulars A-123, 1-127, and A-130; Joint Financial Management Improvement Program (JFMIP); and the Treasury Financial Manual (TFM). Financial reconciliations based on Title IV Additional Servicer

Service Category	Description of Services Provided by Campus Partners
Financial Operations (Continued)	 (TIVAS) requirements including but not limited to: Daily deposit reconciliation Three-way daily reconciliations (Lockbox, FMS, U.S. Treasury, Ca\$hLinkII) FSA lockbox payment file reconciliation Pay.Gov payment reconciliation IPAC payment reconciliation Direct Loan Consolidation processing and reconciliation Monthly bank account statement reconciliation Refund processing and tracking through the U.S. Treasury Escheatment services Generation, validation and submission of monthly financial and portfolio reports to FSA and partners, such as: Trial Balance Sub-Ledger Reconciliation Cash Receipt Detail Debts Assigned Loans Consolidated Loans Rehabilitated Portfolio Balance System Balancing Work in Progress (WIP) Financial Transaction Reconciliation Unapplied Cash Quarterly Treasury Report on Receivables (TROR)
Back Office Support Services	Campus Partners provides back office services centralized for cost effective operations: PO Box service with a central point of receipt for incoming correspondence Interactive voice response (IVR) Auto-dialer services to support due diligence campaigns Document imaging and management services FSA call monitoring support Federal invoice preparation
Printing and Mailing Services	Campus Partners provides a cost effective central printing and mail solution with costs passed on to you in addition to your standard monthly fee. Automated and on demand print services Branded correspondence Ability to add customized inserts for specialized campaigns Volume pricing on postage

Service Category	Description of Services Provided by Campus Partners
Portfolio Analytics and Reporting	Campus Partners supports our partners in managing their portfolios by providing a series of system-generated reports that support servicing activities and unit cost management.
	Monthly reports that track portfolio trends, such as:
	 Portfolio allocation by school type, status and loan type Pre-repayment activity Borrower e-services election Delinquency trending Use of forbearances and deferments
	Customized portfolio analysis is available on an additional cost basis.